



COST PROPOSAL

Response to RFP No. 2020-01:

Sexual Assault Evidence Kit Tracking and Reporting System

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Prepared for:

Iowa Department of Justice
Crime Victim Assistance Division
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Cost Proposal

Attachment #4

Payment Terms

Per *Iowa Code § 8A.514* the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a vendor.

What discount will you give for payment in 15 days from the date that CVAD receives the invoice?

What discount will you give for payment in 30 days from the date that CVAD receives the invoice?

Cost Proposal

Respondent’s Cost Proposal shall include an all-inclusive, itemized, total cost in U.S. Dollars (including all travel, expenses, etc. in prices). All pricing to be FOB Destination, freight cost and all expenses included; and based on payment within the 60-day period specified and allowed under Iowa Code section 8A.514. The following template is required. Please use additional pages to provide any additional narrative support for the costing information.

Deliverable Item	Firm US Dollars
Implementation services (includes project management, configuration, testing, training, and launch; see detail on following page)	\$142,270
Maintenance, Hosting and Support (Year 1)	\$130,800
Maintenance, Hosting and Support (Year 2)	\$130,800
TOTAL COST:	\$403,870

Cost Detail

The proposed solution is a hosted software-as-a-service. All associated project costs are therefore billed as either one-time or recurring fees, as indicated in the below tables:

Non-Recurring Costs (Project Phases I-VI)

Description	Total Hours	Fully Laden Rate	Cost
Project Planning & Kickoff (Phase I) <i>Includes 3 days of onsite support with 2 personnel</i>	176	\$ 150.00 / hour	\$ 26,400
Analysis & Design (Phase II)	164	\$ 125.00 / hour	\$ 20,500
Software Configuration (Phase III)	408	\$ 125.00 / hour	\$ 51,000
Testing (Phase IV)	126	\$ 125.00 / hour	\$ 15,750
Training (Phase V) <i>Includes 3 days of onsite support with 2 personnel</i>	112	\$ 135.00 / hour	\$ 15,120
Launch (Phase VI)	108	\$ 125.00 / hour	\$ 13,500
Total:			\$ 142,270

Annual Maintenance & Support Costs (Project Phase VII)

Maintenance and support services are provided on an ongoing basis. Quoted pricing is effective for Years 1-5.

Please see Cost Basis column for details on each item. Quoted quantities may be adjusted upon State request to allow for more or less agency licenses and/or support hours. Alternative per-user licensing plans are also available if desired.

Description	Cost Basis	Annual Cost
Licensing <i>Includes unlimited users per agency</i>	200 agencies @ \$45 / month	\$ 108,000
Hosting Charge <i>Includes unlimited storage</i>	12 months @ \$400 / month	\$ 4,800
Maintenance and support	144 hours @ \$125 / hour	\$ 18,000
Total:		\$ 130,800