
AMERICARE HEALTH & NUTRITION
April 2014 (1st call)

PC: Prospective Customer

N-: Nancy

PC: Hello? Hello?

Hello is [NAME] there?

PC: This is [NAME].

N-: Hi [NAME] my name is Nancy and I'm calling you from Americare Health & Nutrition. How ya doing this afternoon?

PC: Good.

N-: Good. The reason why we're calling at nine, I don't even know if this even applies to you, our company is one that manufactures and distributes the all natural health product you might have heard on Oz or 60 Minutes, HGH. Does it sound familiar to you?

PC: Yes. Au Naturelle does sound familiar.

N-: OK. Oh, OK good. And I use this product [NAME]. It's for anybody who'd like to get off of any prescription meds that they may be on or lose any weight or even get better energy levels. Now would that even apply to you at all?

PC: Yes.

N-: OK. I got rid of let's see, Lipitor, Norvasc and my thyroid, it's balanced that. That's what the product can do. Plus I had arthritis. I don't know, do you ever, do you have any pain or discomfort like arthritis?

PC: Yes.

N-: You do? OK. Which one do you have? A lot of, are you on, do you have rheumatoid or osteo?

PC: No, really my main concern...

N-: Is what?

PC: ...is high blood pressure.

N-: Oh, blood pressure.

PC: Yes.

N-: So no arthritis at all?

PC: No but what I'm also really concerned about is cancer is because my, it just runs rampant in my family. Would this product help with that?

N-: Well you said you had blood pressure and I couldn't understand, you were talking kind of low, do you have what, blood pressure and what?

PC: And just concerns about cancer and diabetes 'cause they are both run in my family.

N-: Do you have cancer now you mean?

PC: No, no.

N-: Oh no. No you know who uses this product is, do you remember Suzanne Somers?

PC: Yes.

N-: She has used HGH I want to say, I don't know, sixteen years, something like that but diabetes it's one of the best. In fact I was going to ask you did you, did you, how long have you been diabetic? Very long?

PC: No I'm not, I just have high blood pressure but it runs in my family.

N-: Oh OK.

PC: So...

N-: No diabetics, ninety-six percent of our clients are diabetics, that use our product but it helps them a lot. Yeah this has been clinical trials, that done by Dr. Black, the scientist at John Hopkins. He has proven that it will actually improve your, their insulin sensitivity and it helps the body manage blood sugar more effectively but if you take blood pressure medicine, I don't know if you watch FOX news but they came on about two months ago and said prolonged use of blood pressure medicine is the leading cause of diabetic conditions here in the United States so anybody who is taking blood pressure medicine a lengthy time, and in talking to people they are more apt to be a diabetic unfortunately. So is it, you know that was kind of a scary thought, the thing that they had -- was shocked. But that, it's true that it weakens the pancreas, is what it does. 'Cause that's a drug and this is not. This is something you actually produce from your own body and it's bio

identical to the, you have amino acids in your body but it's the hundred and ninety-one trace amino acids that increase your HG, HGH production. The natural way. It's not animal derivative it's plant. And very, very effective. You're spraying it under your tongue. But is your weight good? Do you need to lose any weight?

PC: No but let me ask you a question. What is the name of this company?

N-: H like in Harry, G like in George, H like in Harry. It's called human growth hormone derived from your master hormone. We are, we actually produce HGH from the time we're born to the time we die, just around the age about thirty don't produce enough of it. So this brings your HGH level back to where it needs to be. In fact they've done, with all their testing they know now that the reason why we age and our immune system breaks down is the lack of it. But that's why Suzanne Somers wrote the book Ageless because it's an anti-aging product and of course Suzanne takes it as well Montel Williams and, and Michael J. Fox. See Michael J. has Parkinson's.

PC: I can't remember what Montel has, he had something wrong too, doesn't he?

N-: You what?

PC: Montel has something wrong too doesn't he?

N-: Oh OK. Well is your weight good though...

PC: Yes.

N-: ...like you said you don't need to lose weight though?

PC: No.

N-: No, OK. So you just have a little bit of high blood pressure, that's it?

PC: Yes.

N-: Yeah, OK. OK. And you weight's good. How about your energy level?

PC: I could use some.

N-: Really? 'Cause this, this definitely give you better energy to the point one lady wrote us a letter and said after using our product for weeks she went out and mowed her lawn. Something she hadn't done in many years. Three years, can you believe? But it works, it really is a great product for energy boost. That's why body builders use it and weight trainers and I can't believe how much more energy I have. I started using it only because of my thyroid. My T3 level became

so unbalanced, that this gave me back my hair that I was literally losing and I also got it balanced within a four month period. I got rid of Lipitor and Norvasc. Lipitor was cholesterol. But, how about your sleep, could, that, this will give you a better sleep too. You're going to sleep like a baby. It brings you back into your REM sleep. Rapid Eye Movement. That's another thing it does. But, what else I was going to ask you. You're OK with thyroid? You're not like me I'm...

PC: No.

N-: Don't have any problems there, that's good. Yeah a lot of women get that. Another thing that's on the uprise is Lupus. I'm hearing many women get that and COPD. A lot of women. You know like the _____ you hear...

PC: I guess I do have, I do have asthma, would that help with that?

N-: Yep. Yeah 'cause this will help it. Yeah it'll...

PC: It will help asthma too?

N-: Help what?

PC: It'll help asthma too?

N-: Yes. Asthma, I just sent this out to a lady who has asthma. Yeah this'll help if you have asthma. Yeah the bronchial muscles of the bronchia they go, sometimes they swell and go into spasms so that will, this will cut back the secretion in the lungs that narrow your airway passages and this will make your cells less vulnerable to any attacks if you have any. It helps strengthen your whole immune system from head to toe. And it will help fight infections. This, it's one of the best ones. That's why it works because it works on a cellular level and it rejuvenates every cell and tissue from head to toe. Your heart, lungs, liver, brain or pancreas. In fact it's excellent for the heart. We sell this to a lot of doctors because of it. Because it, even heart doctors. We're on Dr. Whitaker's web site. The gentleman that wrote that book How To Have A Healthy Heart 'cause it actually strengthens the heart muscles and it works. It's excellent. But yeah, _____ people don't realize it's been out, 1928, that's how long it's been out. But our form is one of the newer forms. It used to be on, only available in the injectible form but now it's in the new, with the new modern science. This has to be done three sprays though three times a day. Yeah this would help you a lot but it will make you look younger too. It actually firms your hair, your skin, it's great for your nails, I mean it's one of the best. Do you think you want to try it...

PC: Well...

N-: ...[NAME]? Get in great health.

PC: Well...

N-: You think you can spray it...

PC: You said the name of the company was Au Naturale? What is the name of your company?

N-: Name of the product and the name of the company is Americare Health.

PC: Americare Health. OK. And where are you located?

N-: We're located in Las Vegas, Nevada. We've been here about sixteen years now.

PC: Very good.

N-: But recently, only within the last year we've been on the Whitaker's website. He's the one that wrote that book like I said. He himself, has, I don't know if you've ever heard about Julian Whitaker, a hospital, I'm hearing in California area. He owns his own.

PC: Humph.

N-: But he's a noted cardiologist. We've gotten a lot of popularity since being on his program. Well he has actually been on Oz's program and then one of the ladies recently called us, I remember I got the call, she'd had a stroke 'cause this is very, very helpful for people who have had strokes and ordered our product and she had heard of us on, on website, on Dr., on his website, Whitaker. But this is excellent if you do it correctly you get the results you're looking for.

PC: Well I, I am definitely interested but do you have a website that I can go to to check it out?

N-: Well I was going to tell you, what we do is everybody that becomes our client we actually assign you to your own nutritionist and they monitor your progress on a monthly basis and yes we do have a website but what we're doing today is this, is only available to twenty-five men and twenty-five women and how we, why we do that is we, the rate we offer them is good for your friends and relatives as well. We do a ninety-three day promotion and we pay the shipping and handling and taxes but instead of charging you three hundred dollars a bottle. She gets this from a doctor or nutritionalist but they charge a lot so we do it for only two hundred and forty-nine but it's a ninety-three day promotion. Each bottle lasting thirty one days but the objective is not you know to have to pay very much for it if you want to order more because with all your symptoms you're going to get off of all those medications and feel great and so when people notice a huge change in you and you refer them you're going to get an extra bottle sent to you. That's how they work it.

PC: Oh.

N-: Believe me I've seen many get as much as ten bottles extra, you know what I mean? 'Cause it works. But, if you can spray it. But our company will actually they, they do a, monitor your progress and they want you to do good through word of mouth advertising and then they also give you a special number to call all during the ninety-three days. So if you have any additional questions, they'll be there for you. Only time we're not here is on Sunday. But, we're here from eight to five in the afternoons so, you know, and they will monitor. Yeah, they actually assign you to a nutritionist. Which is good because you know, you have questions, they are there for you and if you, even if, if during, ___ during a three week period they'll call you. About every three weeks. So you get about three calls during the ninety-three days so that's a good thing. But you'd be surprised you know something will come up and you might want to know anything and they're there. They're very, very, and if they're not there they have you know the number they give you, I know that they have an answering, people that answer the phones and they'll call you right back. They are very good about it. And that's why our business has thrived and that's why we're on Whitaker's website because it's a great product you know but if you use it correctly yeah and there's no side effects with this product. It took me almost four months to get off all my prescription meds and it doesn't interact with any medications. They don't want you to stop taking them. Only your doctor can take you off of them obviously. But within a four month period I got my T3 levels you know balanced you might say on my thyroid and got rid of Lipitor and Norvasc plus I loss thirty pounds in a three month period so I, I know it works and my arthritis, I don't have any more. Thank God. 'Cause that's very painful you know.

PC: Yes.

N-: So, yeah let's get it out to you. What address do you want me to send it to you, I know you'd benefit by it. You'd get a lot of referrals. You won't have to buy but three and then you'll probably get ten more you know what I mean?

PC: Well how much is it now?

N-: For three bottles it's two forty-nine but we pay the shipping, handling and taxes. That's instead of paying three hundred dollars a bottle. That, that's a given. In fact my one friend from Clifton Park, I don't know if you know where that is in New York, she has MS. Her name is Robin and I had no idea she was getting our product and one day she was telling me I was asking how'er MS was doing and she said I'm, I'm not, I'm on HGH and I said go get your bottle. That doctor was charging her three hundred dollars a bottle and it was our product. So, I'm telling you that when I say that it, they do charge and one lady uh was telling me she was paying four hundred so it just depends what the _____ varies for doctors.

They, they charge you a lot but see we're the distributors for it. We're one of only two in the United States that's actually licensed to sell to doctors.

PC: Where do you get your license from?

N-: But I... Well what happens, the, we, it's in an FDA approved lab and we, they have special criteria that they have to follow to make the product and then like I said we sell it to doctors and nutritionalists so, that's how they work it but we don't usually open it up to the public, only about three or four times a year.

PC: No but I asked you _____, I asked you, I asked you who, who gave you the license, the FDA did?

N-: Yes.

PC: Oh the FDA gave your company...

N-: Yeah, yeah you have to be, right, a certain criteria. Now what it is I don't know all the specifics on that but I know that's because we're in a FDA approved lab and of course it's, it's, you know it's, all the product is FDA, the whole thing has been approved by them. But we, there, we're only one of the two. You have to be very careful 'cause there are a hundred and fifty products out there that say they're the real HGH and our, you know that you don't want to, a product and one of the products, I just helped a lady the other day that said that she was taking HGH but she said something about a brown bottle and I said I have a funny feeling that that's the one you want to stay clear of and I asked her if she got any results and she said no and I said well you mind going to go get your bottle and so she did and sure enough it was the one I thought, the one she had they put ethanol in that product and I said look, and she was an older lady, she was in her late eighties and I said to her just check it for me and I'm glad I told her to do that because she got a magnifying glass and sure enough on the very bottom it said ethanol and I said that is not good for you. Please stop taking it 'cause I don't want anything to happen. She had you know just gotten it unfortunately but there's a lot, and the reason why they put ethanol in it, ours as I explained to you is plant derivative but this was pig bovine that they used in their product and the ethanol evidently was used to break down the molecules in the pig bovine. So I was, God put me in the right spot at the right time. That poor lady had no idea she was taking it you know.

PC: Right.

N-: So she thanked me and she was very happy but I was glad I just, something told me that, that it was that one that I had heard that wasn't you know, what she wanted. It was definitely, had ethanol in it so, she threw it out. Yeah please do, I don't want you to take something that is going to harm you. But if you don't know you know I mean it's like you know people aren't aware of some of those

products out there but there's no side effects with this. And it does not interact with any medications. All right? It'll probably take ya a good four months to get off your blood pressure medicine and, but your sleep you'll notice right away and, and your energy level within the first two weeks. So that's a good thing. And your asthma too it will start you'll notice a huge difference. You know what I mean. We have a gentleman that works here that has asthma and he starting to use our product now but, how long you been dealing with it?

PC: Oh years. Well no not, years yeah.

N-: Yeah I know and that's, that's no fun and that tires, would tire you out too I would think...

PC: Because you can't breathe.

N-: It kind of zaps your energy I bet. You notice that or not?

PC: Oh yes, yes. It does, it does but...

N-: See and I figured that because I, I know with, his name's Harold, Harold was telling us the other day how tired he was and that, we've actually told him to start taking it because we knew that you could tell, he was very tired, he said sometimes he doesn't even get a good night's sleep. You know, he start, you know, that, that wheezing, you know you can hear him wheezing sometimes even. Yeah this would be excellent for your asthma. So let's get it out to you. What address do you want me to send it to [NAME]?

PC: Well if, I can't, I can't really afford two hundred and fifty-nine dollars right this moment. But if you can like call me back ____ next week or send me something...

N-: Oh next week? Yeah I could do that. When next week do you want me to call you back?

PC: I think, would next Wednesday afternoon be good for you? I'll try...

N-: Next when?

PC: Wednesday afternoon? After, I'd say after one o'clock?

N-: OK next Wednesday after one. I could do that.

PC: OK, 'cause then I can see how my finances...

N-: Sounds good.

PC: ...are.

N-: No problem. We can do that. I'd be happy to do that. Yeah you'll feel great with this stuff. Plus you'll get a lot of referrals. You won't, you know, you'll, like me I haven't bought any more bottles and I was going to tell you once you get your HGH level you're not taking three sprays three times a day any more after like say, I've been on it a year and a half, within a five month period I wasn't doing it that, like one bottle lasts me about eight weeks, six to eight weeks because I only spray one, well three times a day but on one day I try like on a Saturday. So one bottle lasts a long time then that way 'cause you get your HGH built up in your body you don't, you know, it, it took a while to get it down so low but once you get it built up then you know you don't have to take it as often. But it, it is a great product. No taste with it.

PC: I was just going to ask you, does it taste like anything?

N-: No there's, there's no taste whatsoever. It's, it's kind of refreshing actually. It's like, it has just a tinge, if you put like a couple drops of like lemon in it but nothing offensive. You know it's very good. I love it. But it, it works boy. I, I, I can't believe how much better I feel and how much my thyroid has improved. I never thought I would take twenty five milligrams of level _____. I've been taking that medication for thirty years but it was always a hundred micromilligrams so it's helped that as well. And my hair, my hair is like thick. I'm getting it thinned out. So it went from one extreme to another. But I got taken for fifty-two the other day and I'm seventy-one.

PC: Wow.

N-: And I know it's helped my skin. Oh yeah that's why Suzanne wrote that book Ageless. When I tell people that, they, they can't believe it but yeah it helps your skin's elasticity and your firmness in it. Your wrinkles. I mean it great. It really is. That's what it does. You know that's, she's, she's used it all these years you know.

PC: Well can I get your website though?

N-: Yes and it's www dot and it's A M E R I C A R E and then N O W dot com. And I'll call you back next Wednesday around one then, that's no problem.

PC: Can I read that back to you though?

N-: But I do thank you...

PC: Is it A M E R I C A R E N O W dot com?

N-: Right.

PC: OK.

N-: Yes, you got it.

PC: OK good. Well, I'll check it out.

N-: All right, hey you have a great afternoon now.

PC: OK thank you.

N-: Yeah sounds great.

PC: And we'll talk to you next week.

N-: Take care.

PC: OK bye, bye.

N-: OK bye, bye.